



## News Release

For Immediate Release  
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### **ExceLight/SEI Communications Wins Cisco “Excellence in Quality” Supplier Award**

Durham, NC—ExceLight Communications Inc., a subsidiary of Sumitomo Electric Industries (SEI), a leading global provider of optical components and modules, announced today that it has received Cisco’s prestigious Excellence in Quality Award for 2008.

The Excellence in Quality Award recognizes the supplier who has demonstrated outstanding results in every aspect of providing solutions and products of high quality to Cisco.

Accepting the award on behalf of ExceLight/SEI were John Wyatt, President of ExceLight Communications and Edward Wilson, Vice President of Sales of ExceLight Communications.

“ExceLight/SEI is proud to receive this high honor from Cisco. It is extremely rewarding and our team enjoyed the challenge of exceeding Cisco’s demands and goals. Our business spirit and corporate policy is to strive for steadiness and reliability to offer the very best goods and services to our customers,” said Edward Wilson, VP of Sales, ExceLight.

“ExceLight has delivered outstanding quality results that surpass Cisco targets. Through focus plans and superb execution, they achieved Cisco quality levels in record time. ExceLight’s quality practices and results provide a true leadership benchmark. They enable Cisco to meet the ever-increasing, high quality demands of our customers. Cisco is proud to honor ExceLight with this well-deserved award”, said John Oberstar, Director, Global Supplier Management, Cisco.

The award was presented at Cisco’s Seventeenth Annual Supplier Appreciation Event held on October 2, 2008.

#### **About Sumitomo Electric Industries, Ltd.**

Sumitomo Electric Industries, Ltd. (SEI) designs, manufactures and sells optical fiber, cable and components, advanced electronic devices, and automotive parts. Through a successful strategy of research and diversification, SEI has become one of the world's leading companies at the forefront of the revolution in information and communications. Sumitomo's world-class research and manufacturing capabilities in optical technology continue to expand and strengthen the product portfolio while maintaining industry leading levels of reliability. The company has operations around the world in more than 30 countries and employs 130,000 people. SEI reported group net sales of \$25.3 billion for the year ended March 2008.

[www.sei.co.jp](http://www.sei.co.jp)

### **About ExceLight Communications**

ExceLight Communications, Inc., a subsidiary of SEI, is a leading provider of optical components and modules to the telecom, CATV, broadband, and data communications markets. ExceLight offers a comprehensive array of transceivers, transmitters, receivers, lasers, photodiodes, and passive components. ExceLight focuses on the Americas market, while drawing on the well-established global presence of Sumitomo to achieve integrated support to customer facilities throughout the world.

[www.excelight.com](http://www.excelight.com)

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Photo Cutline

Cisco presented its Excellence in Quality Award to ExceLight Communications.

Photo identities, left to right:

Craig Schufeldt, Director of Procurement; Jody Kail, Director, Global Supply Chain Management; Gina Balunas, Director, Global Supply Chain Management; John Wyatt, President ExceLight Communications; Ed Wilson, ExceLight VP of Sales; John Kern, VP, Global Supply Chain Management; Christophe Metivier, VP, Engineering